

The Danner Company

International Plaza

2 International Drive
Suite 510
Nashville, Tennessee 37217

(615) 367-9092
Fax (615) 367-2156

November 21, 2000

Dear Middle Tennessee Friends and Associates:

As most of you will know, I have spent the better part of 40 years involved in the restaurant business through my association with Shoney's, Inc., as well as The Danner Company. It has always been my contention that great service and professionalism is at the utmost of importance to a successful restaurant venture.

This is a standard that I demand of the various companies that I utilize to serve me. That is the very reason for this letter today, my friends. I have been using **Ace Plumbing Company** for over 20 years. They have been of service to all of my various restaurant endeavors, and in my personal home as well. They are professional, prompt, and knowledgeable. Their willingness to attend to restaurant calls before others, and work around our often unusual schedule is not only a plus but essential in our business. As they approach their 25th Anniversary in business, I am highly recommending that you consider Ace Plumbing Company's service, and their 25th Anniversary offer. This is a company that is privately owned by Mr. Kenneth R. Gregory, who has served on the PHCC Board and as the President of the Plumbing, Heating and Cooling Contractors of Tennessee as well. He and his son Mike, the Vice President, will be there to swiftly assist you with any problems, needs, questions, or concerns.

Thank you for your time today. Best wishes for continuing success in serving the people in Middle Tennessee.

Sincerely,



Raymond L. Danner